

Stingless Bees

**“BREEDING &
REARING for
sustaining benefits”**



BEEES

**Honey
Bee**
(Apis)

Sting



(Apiculture)

**Trigona
Bee**
(Kelulut)

Stingless



(Meliponiculture)

Products of beekeeping

حَسَنًا إِنَّ فِي ذَلِكَ لَآيَةً لِّقَوْمٍ يَعْقِلُونَ ﴿٦٧﴾ وَأَوْحَىٰ رَبُّكَ إِلَى النَّحْلِ
 أَنْ اتَّخِذِي مِنَ الْجِبَالِ بُيُوتًا وَمِنَ الشَّجَرِ وَمِمَّا يَعْرِشُونَ ﴿٦٨﴾ ثُمَّ كُلِي
 مِنْ كُلِّ الشَّجَرِ فَاسْلُكِي سُبُلَ رَبِّكِ ذَاتِ الْأَعْيُنِ ۗ يَخْرُجُ مِنْ بُطُونِهَا
 شَرَابٌ مُّخْتَلِفٌ أَلْوَانُهُ فِيهَا شِفَاءٌ لِّكُلِّ دَاءٍ ۗ وَسَبْحٌ مِّنَ اللَّيْلِ وَمِنَ النَّهَارِ
 وَيَذُكُّونَ ﴿٦٩﴾ وَاللَّهُ خَلَقَكُمْ ثُمَّ يُنَوِّفُكُمْ وَمِنْكُمْ مَنْ يُرَدُّ إِلَىٰ أَعْدَالِ

Surah An-Nahl;
 ayat 68-69

Surah 16 (An-Nahl / Bees):

68. And your Lord inspired the bee, saying: "Take you habitations in the mountains and in the trees and in what they erect.

69. "Then, eat of all fruits, and follow the ways of your Lord made easy (for you)." *There comes forth from their bellies, a drink of varying colour wherein is healing for men.* Verily, in this is indeed a sign for people who think.

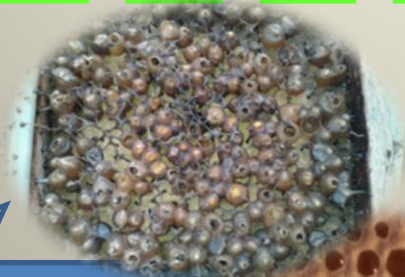
Products	Honey Bee	Stingless Bee
Honey	Yes	Yes
Propolis	Yes	Yes
Pollen / Bee bread	Yes	Yes
Wax	Yes	No
Royal Jelly	Yes	No
Venom	Yes	No
Colony	Yes	Yes
Pollination	Yes	Yes

“There comes forth from their bellies, a drink of varying colour wherein is healing for men.”

HONEY

**ROYAL
JELLY**

VENOM



Why ME ?



5 reasons:

- **Income (RM / € / £ / ¥ / \$)**
- **Product ~ pure & health**
- **Pollination ~ increase crop yield**
- **No sting**
- **Hobby ~ landscape / beescape**

How to start the Stingless bee project

Departemen Pertanian bantu
ternakan lebah kelulut

» Kenal pasti
17 pengusaha
dengan salurkan
bantuan
peralatan
nilai RM10,000



Factors to consider :

1. Farm location

2. Type & Acquisition of stingless bee colony

3. Farm Management system

4. Marketing strategies

1. Farm location

Characteristics:

- Bee plants – supply ample food sources (nectar, pollen) & resin ~ from wild plants (forest) or planted plants/crops.
- Zero disturbance – No pests, animals or human .
- Shade – trees/plants , black netting
- Access road.
- Water sources.





Blossom

Nectar



Pollen



Trunk/bark



Resin



Nectar



Carbohydrate source
HONEY



Pollen



Protein source
'BEE BREAD'



Resin



To build nest
PROPOLIS



Extra floral nectar




Collecting of resin





Nest construction from resin

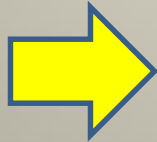


**2. Types &
Acquisition of
colony**



Recommended

Type of
Stingless
bees



- *Geniotrigona thoracica*
- *Heterotrigona itama*
- *Lepidotrigona terminata*
- *Tetragonula laeviceps*



Taxonomic hierarchy:

Kingdom : Animal
Phylum : Arthropoda
Class : Insecta
Order : Hymenoptera
Family : Apidae
Subfamily : Apinae
Tribe : Meliponini
Genus : Trigona
Subgenus : Heterotrigona
Species : itama



= Apis



eg. *Trigona (Heterotrigona) itama*

Caste

Honey bee

Kelulut



Worker



Drone



Queen



Honey bee



Kelulut



Nest structure



Wax produced by wax gland



Propolis/resin collected from trees





Methods of Rearing





1. Log with Topping (honey cassette) -LWT



2. Brood chamber hive with topping (honey cassette)-BCWT



3. Single Brood Chamber Hive (SBCH)

Method 1 : Log with Topping (honey cassette) -LWT

- Preferred (90%)
- Easy
- Cheap

Topping (honey cassette)

- Multiple size
- Made of wood

Log

- Fresh log obtained from forest
- Fresh log from sawmill



Method 2 : Brood chamber hive with topping (honey cassette) –BCWT)



Roof

Topping (honey cassette)

Brood chamber hive



Method 3: Single Brood Chamber (SBC)



Kelulut

Aquisition of colony

1. "D.P"
Direct purchase

Price guide:

Gred A : RM 1,000 >
Gred B : RM 850 >
Gred C : RM 650 >
Gred D : RM 450 >

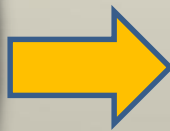
2. "D.I.Y"

Needs:

- 1. Log + colony : RM 200.00 - RM350.00**
- 2. Topping hive : RM50.00- RM90.00**
- 3. Tools, Equipment & Materials (TEM)**
- 4. Knowledge & skills.**

*1st
choice*

**Direct purchase
-easy & simple**



**Received the
colony**

**Arrangement of colony in
the farm**



Grade A
(RM 1200>)



Grade B
(RM 1,000>)



Grade C
(RM 850>)



Grade D
(RM500>)

*2nd
choice*

D.I.Y #1

**Preparation of Log With
Topping -LWT**



1. Cut the log until first layer of brood appeared.



2. Clean the surface.



3. Screwed the topping hive on top of the log.



4. Placed propolis in the topping hive.



5. Put a layer of plastic.



6. Placed the cover and roof.



**Preparation of Brood Chamber
With Topping -BCWT**



Marking

1



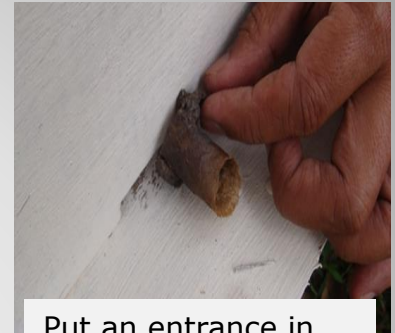
Cutting

2



Inspecting

3



Put an entrance in front of hive

4



Transfer whole brood into hive

5



Put the brood at nearest angle to entrance of hive

6



Put a layer of plastic on top of hive

7



Placed new hive at the original position of colony.

8

Steps to transfer the colony into new hive brood chamber hive.

D.I.Y #3

**Preparation of Single Brood
Chamber Hive –SBCH**

= D.IY#2

Source of colony

1. Fresh log obtained from forest

2. fresh log from sawmill

3. rotten log

4. underground colony

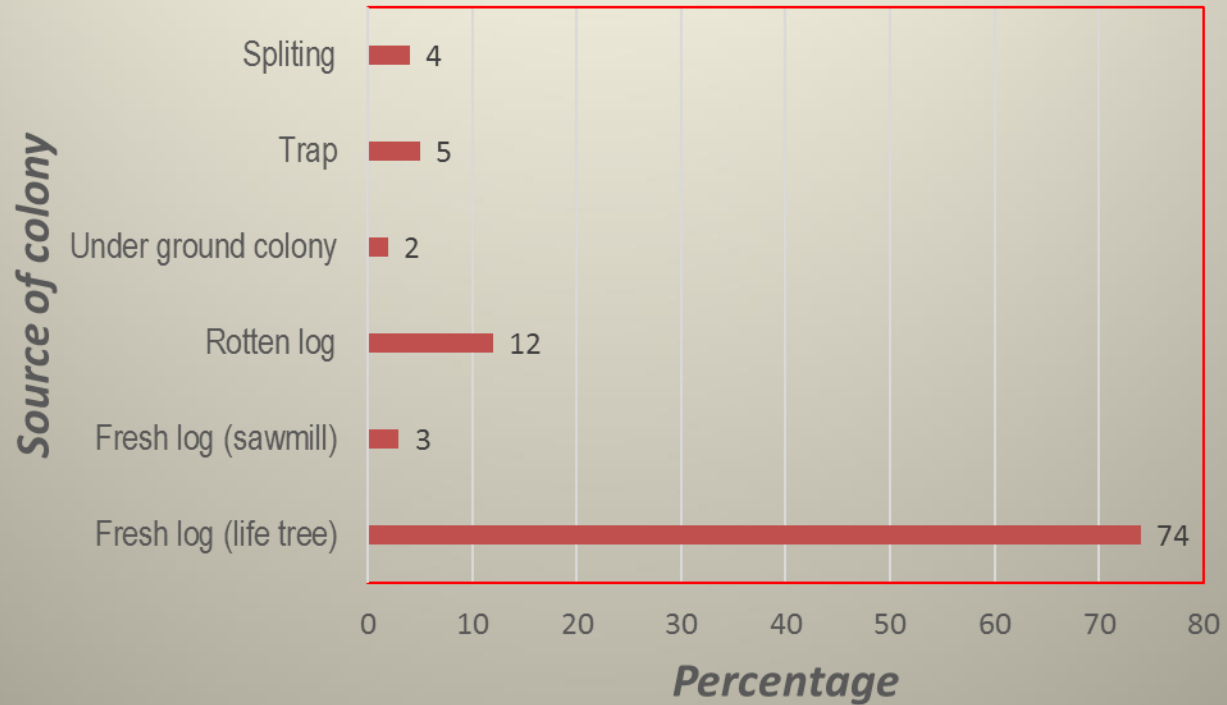
5. trap set in the forest

6. splitting of existing colony

Fresh log obtained from forest



Source of colony (2016)



Estimated trees destroyed:

- ✓ 2000 'Kelulut' beekeepers
- ✓ 50 colonies/beekeeper

$$2,000 \times 50 = 100,000 \text{ colonies}$$

74% = **74,000** trees
was chopped down

74,000 tree is equal to:

impact

**Durian = 616 hectare
@120 trees/ha**

**Rambutan= 493 hectare
@150 trees/ha**

Forest = 335 hectare

.....for sustainable kelulut farming

Fresh log should be

PROHIBITED



~ National Forestry Act 1984

....for sustainable kelulut farming

New source of colony should come from:

1. Trap – design and location

2. Colony multiplication – eg splitting of colony ~ cut & transfer layers of brood to new brood chamber.

3. Import – SOP



Traps
Design & location

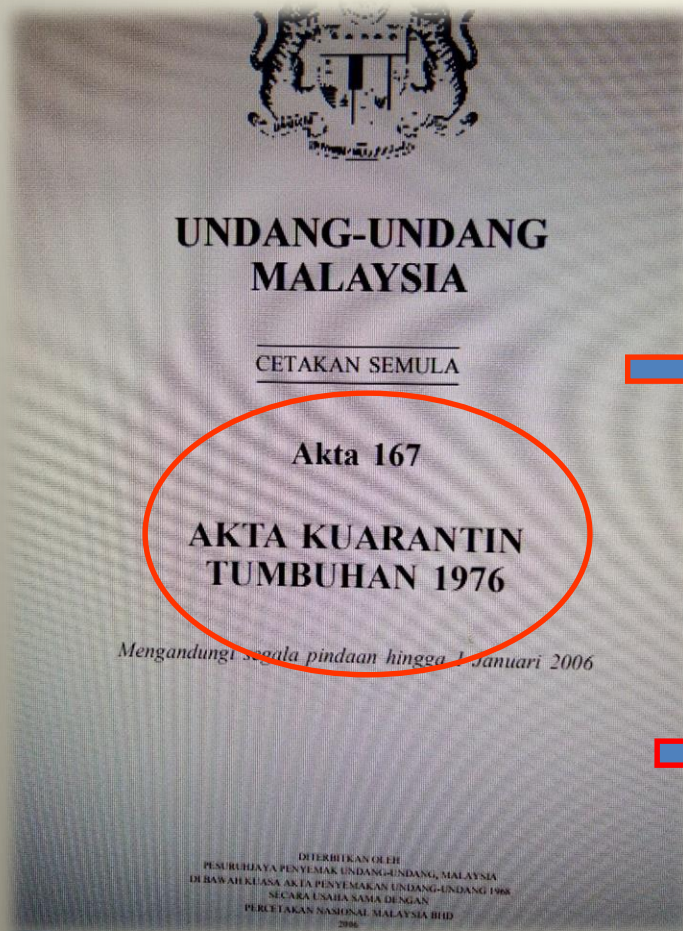


Colony multiplication



....for sustainable benefits

Import & Export of stingless bee colony



Kuasa untuk mengarahkan pemusnahan atau perawatan tumbuh-tumbuhan dan makhluk perosak perawatan tanah

6. (1) Jika, pada atau sebagai hasil daripada sesuatu pemeriksaan atau penelitian tanah atau tumbuh-tumbuhan oleh seorang Pegawai Pemeriksa, dia berpendapat bahawa sesuatu tumbuhan berpenyakit mengikut cara dan setakat yang mungkin membahayakan tumbuh-tumbuhan lain, dia boleh, melalui notis secara bertulis yang ditandatangani yang diserahkan kepada pemunya atau penduduk tanah di mana tumbuhan itu dijumpai, mengarahkan pemunya atau penduduk itu memulakan, dalam masa yang dinyatakan dalam notis itu, apa-apa langkah yang difikirkan perlu atau suai manfaat oleh Pegawai Pemeriksa itu bagi menghapuskan atau mencegah merebaknya makhluk perosak itu sama ada dengan memusnahkan, membuang atau merawat mengikut cara yang akan dinyatakan dalam notis tersebut mana-mana tumbuhan berpenyakit atau mana-mana tumbuhan lain, atau apa-apa makhluk perosak atau alat atau perkakas atau struktur yang digunakan bagi maksud pertahanan di atas tanah itu.

(2) Jika, pada masa atau sebagai hasil daripada sesuatu pemeriksaan atau penelitian tanah atau tumbuh-tumbuhan oleh seorang Pegawai Pemeriksa, dia berpendapat bahawa mana-mana tanah atau tumbuhan

6. Organisma berfaedah Beneficial organism

Jenis Bahan Type of Material	Syarat-Syarat Pengimportan Import Requirement
1. Lebah (pekerja, ratu) Bee (workers, queen)	IP (Permit Import) dan PC (Sijil fitosanitasi) - PEQ di apiary tertakluk kepada pemeriksaan Kuarantin terlebih dahulu. IP (Import Permit), PC (Phytosanitary Certificate) - PEQ at apiary subjected to quarantine inspection first.
2. Sarang lebah dan comb Hive and comb	Tidak dibenarkan import. Not allowed to import.
3. Cacing	IP (Permit Import) dan PC (Sijil fitosanitasi) - PEQ di premis pengimport tertakluk kepada pemeriksaan Kuarantin terlebih dahulu.

3. Farm management

1. Colony management – location, maintenance, inspection, splitting, selling

2. Pest and disease management – ants, white ant, wasp, mite, animal, human, predators and source of fungus /virus / bacteria

3. Food source management – bee plants flowering calender; maintenance of bee plants, planting programme of new bee plant;

4. Harvesting – method and equipments.

5. Safety:

(1) animal – electrical fence

(2) human – ID code

(3) Disaster – flood, strong wind/storm

Why colony does not occupied honey cassette?

Caused:

1. Lack of food source.
2. There is large space inside log.
3. Invaded by pest.
4. Preparation of honey cassette was not according to SOP.
5. Weak colony.
6. Too often opening the inner cover.
7. Climate change.



Colony arrangement



K. Kangsar, Perak



Taman Pertanian
Sekayu, T'ganu



Sibu, Sarawak



Sulawasi, Indonesia



Pasir Mas, Kelantan



Kota Tinggi, Johor

4. Marketing

**1. Production – estimation :
0.5kg/koloni/bulan**

**2. Product quality– consumer perception
on purity of honey, standard compliance,
lab analysis,**

**3. Price(*farm*):
RM180–RM250/kg.**

**4. Marketing strategy – direct to
customers, collecting centre, middle
man, expo/exhibition, export.**

Rebut

Revenue forecast

Nos colony	Honey yeild / month (kg)	Price/kg (RM)	Gross income (RM) / month	Net (RM) / month (deduct 30% cost of production)
10	5	250.00	1,250.00	875.00
		150.00	750.00	525.00
50	25	250.00	6,250.00	4,375.00
		150.00	3,750.00	2,625.00
100	50	250.00	12,500.00	8,750.00
		150.00	7,500.00	5,250.00



terima kasih

thank you

